

How Can **Improving Core Business Processes** Help Drive Sustainable Steel Production?

Managing significant growth while **increasing performance, productivity, and accuracy**

Aceros AZA S.A. is one of the leading producers of steel reinforcing bars and profiles in Chile, with multiple mills, plants, and recycling centers throughout the country. As a result of an acquisition, the company needed to rapidly deploy independent, localized versions of its parent company's **core business processes and systems** while minimizing operational disruptions and the impact on business users. Aceros AZA wanted a platform that provided a foundation for growth and accommodated higher workloads without needing additional workers. It also wanted to centralize many of its HR functions to increase accuracy, visibility, and security.



Generating Greater Customer Value with SAP S/4HANA® and SAP® SuccessFactors® Solutions



Before: Challenges and Opportunities

- Quickly deploy new systems for core business and employee processes due to acquisition
- Avoid operational and customer disruptions during transition
- Increase productivity while reducing the workforce and managing growth
- Improve reliability and accuracy of payroll and time and attendance processes

Why SAP

- Ability to rapidly implement SAP S/4HANA®, SAP® Cloud Platform, and SAP SuccessFactors® solutions as core operational systems within a short time frame
- Technology to improve efficiency, accuracy, and performance of business and HR operations

After: Value-Driven Results

- Deployed and integrated SAP S/4HANA with other enterprise solutions within time and budget
- Significantly improved performance, productivity, and accuracy of back-office financial processes and analytical capabilities
- Centralized payroll functions with the SAP SuccessFactors Employee Central Payroll solution and the SAP Time and Attendance Management application by WorkForce Software, reducing errors and lost productivity by increasing accuracy, visibility, and security for key HR processes and supporting systems
- Improved organizational data management as well as time and attendance functionality

“After we implemented SAP S/4HANA, SAP helped us quickly put **operational and HR processes** in place that supported our drive to deliver value to our customers and suppliers. We now have a platform that is the foundation for future growth and our commitment to sustainability.”

Ricardo Konopnicki Wenzel, IT Manager, Aceros AZA S.A.

40%

Reduction in monthly financial closings, from five days to three

Up to 99%

Improvement in accuracy of payroll payments

Aceros AZA S.A.
Renca, Chile
www.aza.cl (Spanish)

Industry
Mill products

Products and Services
Steel products including reinforcing bars and profiles

Employees
~1,000

Revenue
US\$313 million

Featured Solutions
SAP S/4HANA, SAP Cloud Platform, and SAP SuccessFactors solutions

THE BEST RUN



Upholding the **Highest Quality Standards** and a Commitment to Sustainability

With a dedication to support the construction sector with sustainable, recycled steel products, Aceros AZA S.A. is committed to delivering high-quality products and value to its customers. To achieve these goals, the company needed a new business platform that would allow it to manage its business in real time with greater efficiency and control.

With insights and support from SAP, Aceros AZA adopted SAP S/4HANA®, SAP® Cloud Platform, and SAP SuccessFactors® solutions as its Intelligent ERP and HR systems, which were implemented within time and budget requirements. Deploying SAP S/4HANA included integration with other enterprise business solutions, resulting in improvements in the productivity and accuracy of its back-office processes. The company also experienced significant performance improvements in financial transactions and analytical processes. With the SAP SuccessFactors Employee Central Payroll solution and the SAP Time and Attendance Management application by WorkForce Software in place, Aceros AZA now has a centralized and robust payroll platform that provides increased accuracy, reliability, visibility, and security for key processes.

Not only do the HR solutions require fewer dedicated employees to operate, but the productivity of IT personnel increased as well.

“Thanks to our new core systems, we now have **better control of our business**, with real-time insights that help drive the efficiency and productivity we need to maintain our leadership position in our industry.”

Ricardo Konopnicki Wenzel, IT Manager, Aceros AZA S.A.

6-month

Rapid ERP
deployment, with
100% achievement
of project scope

7-month

On-time deployment of
SAP SuccessFactors
solutions

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